Bali Discovery has been working with small and medium sized accommodation for the last years. Now, in partnership with Hotel Link Solutions, the Bali Discovery team is unveiling unprecedented technology in Bali to give accommodation providers the power to manage their online bookings themselves.

Hotel Link Solution is a joint venture between the WHL Group and ResOnline. This combined joint venture has given Hotel Link Solutions the advantage of wide industry reach and cutting edge technology to develop a world-class and competitive range of solutions.

The role of Bali Discovery is to empower small and medium sized property owners with an easy-to-use technological platform that is both affordable for their budgets and able to scalable to optimize their full economic potential. The Hotel Link Solutions Limited team offers the backstopping and support to ensure that Bali Discovery can meet its goals within the Bali's market.
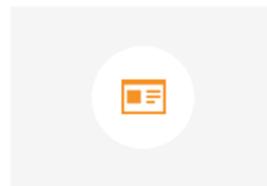
Booking Engine

The booking engines allows for online, instant bookings for properties. This booking engine can be integrated with the property's current website, or a Hotel Link Solutions website can also be created with the booking engine. Accommodation providers can easily update their rooms and rates from the Hotel Link Solutions system, in addition to their room inventory, special offers etc. The system also allows accommodation providers the ability to track their bookings with reports and website metrics through Google Analytics.
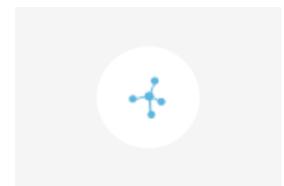
Booking Widget

Hotel Link Solutions offers a booking widget that can embed the sophisticated booking engine into an accommodation's already established website. This allows any website to transform into an e-commerce enabled platform for instant booking.

Website

Accommodation providers have the ability to build a new website with Hotel Link Solution's template driven system. This website is easy to create, and rich in technological features to place any accommodation at the top of search engines.

Channel Manager

The packages are complete with a channel management system, which is a shared database where international Online Travel Agencies (OTAs) are able to pull from the same pool of allotment. If a property has ten rooms available (ten rooms of allotment), for example, the accommodation provider can add all ten of these rooms into the channel manager database, and all of their contracted OTAs have the ability to book those rooms equitably. This is a great advantage to accommodation providers, since this will save time from room unnecessary room management or possibly overbookings.

Contact us if you would like to learn more about regaining control of your room allocation

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HOTEL LINK SOLUTIONS